

THE WHITE SHEET

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International News:

Albany International Gains Agent In Latin America

Albany, New York based Albany International, a leader in paper machine clothing, has confirmed that Latinamerican Paper Machinery, Inc. (LPM), Miami, Florida, will be its exclusive agent for Albany corrugator belts in Central America, the Caribbean and northern South America. The agreement was effective January 1.

LPM will represent Albany in the Central American nations of Guatemala, El Salvador, Honduras, Nicaragua, Costa Rica, and Panama; the South American nations of Ecuador, Colombia, Venezuela, Peru, and Bolivia; and the Caribbean nations of the Dominican Republic and Puerto Rico.

“Our agreement with Latinamerican Paper is the culmination of a relationship that we have been developing for several years,” said Tom Geiger, Global Sales Director, Corrugators, at Albany International. “We are confident this new agreement will result in increased customer attention and improved sales of our belts in these service areas.”

“We are looking forward to the challenge of meeting our collective goals for Albany International,” said Andrés Corchuelo, Sales & Marketing Director at LPM. “Our intimate knowledge of the cultures and markets in our service area will allow us to maximize opportunities for Albany’s corrugator belts, now and in the future.”

In addition to Albany International, LPM represents several other companies that manufacture and sell corrugator-related products.